IT-DUMPS Q&A

Accurate study guides, High passing rate!
IT-dumps provides update free of charge in one year!

Exam : **NCSE Level 1**

Title : Nutanix Certified Systems Engineer (NCSE): Level 1

Version : DEMO

1.A prospects main goal are to replace their mainframe environment, cut their datacenter footprint, and improve disaster recovery for mission critical applications.

Which collection of documents should the SE use to show the prospect how Nutanix can help them reach their goals?

A. Nutanix Bible.
B. Knowledge Base Articles.
C. Case Studies.
D. Best Practices Guide.

Answer: D

2.During a sales motion with a new prospect, the prospect and SE agree to evaluate Nutanix and a computing platform using XRay.

The prospect is currently using 3-tier architecture and considering Nutanix and HPE Simplivity.

Which two details must be discussed with the prospect before the POC starts? (Choose two)

A. Model of Fibre Channel switch
B. Gather details of customer's existing 3-tier hardware
C. Identify appropriate POC hardware
D. A test plan with agreed upon success criteria
E. What type of external storage will be connected

Answer: C,D

3.An SE is in the discovery phase with a new customer. The customer is frustrated with the lack of transparency into their environment with the current monitoring tools. The customer has difficulty correlating the degradation of the end user experience with point-in-time events.

Which Prism feature should the SE demonstrate to show relevant value?

A. Analysis page with custom charts and event reporting
B. A specific virtual machine's Performance Summary
C. Event tab on the Alerts page
D. A specific virtual machine's virtual disk Additional Stats

Answer: A

4.prospect uses Vmware, Oracle, and Microsoft products for a critical application. The prospect prefers an all flash array because they have significantly invested in servers for their Oracle environment to save on licensing costs.

which feature should be discussed to address this objection?

A. AHV
B. Hyper-V support
C. ABS
D. All flash nodes

Answer: C

5.A prospect is experiencing disk performance issues in their database environment. The prospect's databases currently run on physical servers and an iSCSI SAN with spinning disks.

Which two Nutanix features should an SE discuss with this prospect to address their disk performance

issues? (Choose two)

A. Snapshots
B. Data Locality
C. De-duplication
D. Erasure Coding
E. All Flash Nodes

Answer: B,D